

# **CREDIT EXPO BELGIUM 2025**

**Conference for credit management & 'order-to-cash'** 

Thursday 27 March 2025 – De Montil – Affligem

Information : participate as an event partner



### Content

9th edition	3
Concept	5
Target group event partners	6
Partners - exhibitors 2015-2024	7
Target group visiters	9
Conference programme	10
Networking area with ready-made stands	13
Free catering	16
IvKM Credit Management Innovation Award 2025	17
Event venue : 'De Montil'- Affligem	18
All benefits at a glance	19
Participating as an event partner: investment & return	20
Contact organisation	21



### **9th edition Credit Expo Belgium** 2015 - 2016 - 2017 - 2018 - 2019 - 2022 - 2023 - 2024 - 2025









2018 – Docks Dome Brussel (18 October)



### **9th edition Credit Expo Belgium** 2015 - 2016 - 2017 - 2018 - 2019 - 2022 - 2023 - 2024 - 2025



2019 – Brabanthal Leuven (21 November)









## **Edition 2025 : concept**

The 9th edition of Credit Expo Belgium builds on the successful editions of 2022, 2023 and 2024.

It aims to provide a neutral platform for some 25 credit management service providers to network with some 300 Flemish credit managers, debtor managers and financial decision-makers.

At this **one-day conference**, visitors can gain inspiration and knowledge during high-quality

**keynotes and seminars** on new developments in credit management, order-to-cash, credit risk, billing, debt collection, etc.

During the various seminar breaks, partners can actively **network** with visitors on their own stands.

Quality **free catering** is provided for everyone in the networking area.

In association with:





### **Target group of event partners**

#### Fintech innovators and gamechangers in the order-to-cash chain.

About 25 partners, allowing each partner to network with enough visitors.

#### Industries

- Acquisition of outstanding receivables & debtor portfolios
- Advocacy
- Bailiffs
- Collection agencies
- Consultancy
- Credit insurance
- Data suppliers
- Debt collection lawyers
- Debt counselling
- E-invoicing / Electronic invoicing and payment

- Factoring
- Outsourcing
- Postal services
- Recruitment & selection & staff secondment
- Software
- Trade & credit information
- Trade media
- Training



# **Partners / exhibitors** 2015 - 2024



BUREAU VAN DIJK



creditsafe*	
<b>CRED</b> ON·	
your credit management in action	
DYNATOS	
DAVINCI	
De Wilde & Baele	
GENECHTIGEURNAARDEREKANTOOR	
Deloitte.	
Deloitte.	

dun & bradstreet	
eOs	
Powered by Essenzia & Von Noten	ł
EH EULER HERMES	2
FDmagazine	is
FA febelfin academy	
🧑 Flanderijn	
<b>GRA)(DON</b> openheid van zaken	
<b>⊘ICTF</b>	
Credit Management	









isabel group





**⇒**JLT



KPMG



# **Partners / exhibitors** 2015 - 2024

#### la•on

+<sup>+</sup>Justified



GERECHTSDEURWAARDERS





order2cash<sup>®</sup>

pom

proXimus

PULSE<sup>DC</sup> CO



Signicat

STUDIO LEGALE Advocaten www.studio-legale.be



Trends Business Information

BEYOND ADVISORY



ufinity



aryza	
Moody's	
unpaid	
🔊 Baker Ing	
🗖 billtrust	
Legal Square	
RRPOE	
recovr	







## **Target group visitors**

- Target: 300 quality visitors, primarily from Flanders and Brussels.
- Decision makers in the order-to-cash chain: Accounts receivables manager / CFO / Credit analyst / Credit controller / Credit manager / Credit risk manager / Financial director /
  Financial manager / ICT manager / Manager customer services / Manager debt collection /
  Purchasing manager / Risk manager / Treasury manager / Employees of the above positions
- Free participation as a visitor (belonging to the target group) at the invitation of the partners or the organiser.
  - Not belonging to the target group : 500 € ex VAT.





### **Conference programme**

- Credit Expo Belgium 2025 is a conference with a focus on networking.
- Over 25 seminars, workshops, presentations...
- Neutral top speakers for the keynotes.
- Dutch- and English-language presentations.
- Quality content that convinces finance executives to send their credit managers to the event.
- No product presentations!





### **Conference programme: themes**

### **Current hot topics**

. . .

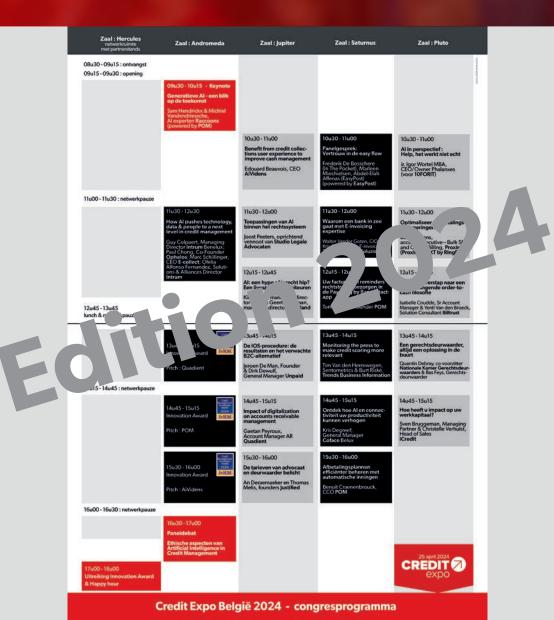
The war for talent Artificial intelligence E-invoicing





### **Conference programme 2025**

### (www.creditexpo.be/event/programma : online as of 02-2025)





### **Networking area with ready-made stands**

- Focus on networking and 1-on-1 meetings between partners and visitors.
- 'Meeting point' (ready-made stand) per partner in the networking area. No extra costs for a classic exhibition stand.
- Open space so that all partners have sufficient visibility.
- Sufficient breaks with catering, to network with all visitors.
- Each partner organises entertainment in its own networking space to encourage interaction with visitors.
- Partners commit to actively inviting relations.







### **Stands : dimensions**



 $4 \mathrm{mWx} 2,5 \mathrm{mH}$ 

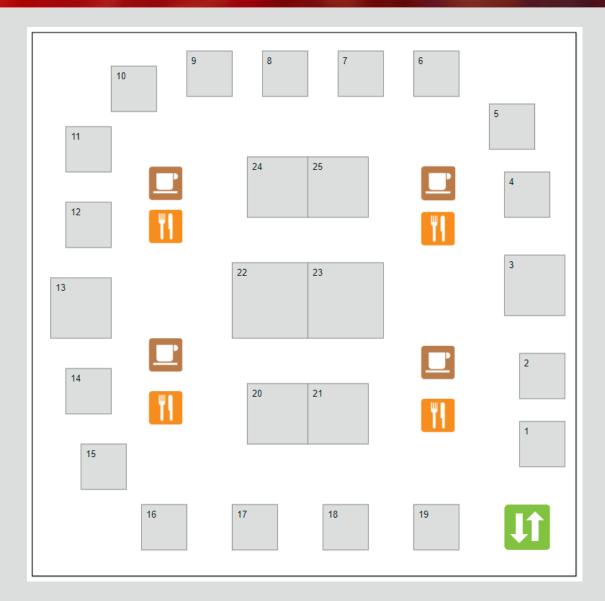
3 m W x 2,5 m H

 $2 \,\mathrm{mWx} \,2,5 \,\mathrm{mH}$ 



### **Network area : map of the stands**

www.creditexpo.be/en/welcome-at-credit-expo/floorplan-2024





## Catering

# Quality free catering for everyone in the networking area

No additional costs for visitors and partners.

- Light breakfast buffet: coffee / orange juice & coffee cakes
- Lunch buffet & non-alcoholic drinks
- Breaks: coffee / tea / orange juice / soft drink / water
- Networking drink: drinks & dessert







### IvKM Credit Management Innovation Award 2025

Judging and presentation of the 6th edition of the IvKM Credit Management Innovation Award during Credit Expo's closing networking drink. The IvKM jury rewards innovation projects that have led to a demonstrable positive breakthrough in the way credit management is conducted in Belgium. As a partner of Credit Expo, you can apply with a project.





Winners of the previous editions: www.la-on.eu (2018) www.unpaid.be (2019) www.justified.be (2022) www.aividens.com (2023) www.pom.be (2024)

More info & participating: www.creditexpo.be/ivkm-innovation-award Credit Management Innovation Award









### **Event venue** De Montil - Affligem



- Central location, near Brussels.
- Easily accessible at the E40 Brussels-Ostend exit 'Ternat'.
- Ample free parking.









### The added value of Credit Expo for exhibitors/partners

- the **only annual neutral event**/congress for the credit management community in Flanders and Brussels
- **saving time**: meet 300 credit managers, debt collection managers and financial managers (decision makers in the order-to-cash chain) in 1 day
- efficient networking: 1-on-1 meetings between partners and visitors at their own meeting point in the open networking area, with sufficient breaks in the conference programme
- little preparation: ready-made stands (so no costs and work for your own exhibition stand)
- partnership packages for every budget, with the necessary return on investment
- relationship marketing: invite your own relations to visit and meet in one day
- high-quality **free catering for everyone** in the networking area (no additional costs for your visitors)
- free participation as a visitor (belonging to the target group)
- focus on quality content: congress with high-quality seminars
- possibility to participate in the IvKM Credit Management Innovation Award
- centrally located and easily accessible event location with free parking



### **Investment & return**

	PLATINUM	GOLD	SILVER
INVESTMENT (EX VAT)	11.500 €	8.500€	5.500€
l stand (wall) in the network area	<b>4</b> m w x 2,5m h	<b>3</b> m w x 2,5m h	<b>2</b> m w x 2,5m h
Standing table & chairs	2&4	1&2	1&2
1 TV screen for your presentations	•	•	
Printing (full colour) of the stand wall with your own design	•	•	•
Your company name and logo in the partner list on the website and in the visitors' brochure	•	•	•
Your content on the Credit Expo website (company profile & news/articles)	•	•	•
Catering (light breakfast & lunch buffet & drinks & networking drinks)	•	•	•
Number of your own employees at Credit Expo	10	6	4
Free entrance tickets for business relations (belonging to the target group)	30	18	12
Press release or advertorial or interview (to be supplied by yourself) in Credit Expo e-newsletter	2	1	
30' presentation/seminar as part of Credit Expo's conference programme	2	1	
Your logo as main sponsor on all communications of Credit Expo	•		



### **Questions?** Contact the organisers.



### &

### de Marketeer b-to-b marketing-communicatie services

#### **Next Level Academy BV**

Kingfordsweg 151 1043 GR Amsterdam, The Netherlands

T: +31 (0)20 672 1371 E: <u>serge@creditexpo.be</u>

Serge van Groningen

Organiser

**de Marketeer BV** Zuidstationstraat 10 - 002 9000 Ghent, Belgium

T: +32 (0)473 894 220 E: <u>bart@creditexpo.be</u>

Bart Spiessens Organiser